

Sephorah Mangin

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ACADEMIC POSITIONS

2022 – Associate Professor, Research School of Economics, Australian National University
2018 – 2021 Senior Lecturer, Research School of Economics, Australian National University
2012 – 2017 Lecturer (Assistant Professor), Department of Economics, Monash University
Jan – Jul 2012 Postdoctoral Research Fellow, Becker Friedman Institute, University of Chicago
Spring 2010 Visiting Scholar, Department of Economics, NYU Stern School of Business

EDITORIAL ROLES

2024 – 2026 Guest Editor, *EER* Special Issue: “Market Power: A Search-Theoretic Approach”
June 2018 – Associate Editor, *European Economic Review*

FIELDS

Macroeconomics, Search Theory, Industrial Organisation, Labor Economics

EDUCATION

2007 – 2012 PhD in Economics, University of Melbourne
2004 Graduate coursework in Logic and Computation, Carnegie Mellon University
2002 Bachelor of Science, University of Melbourne (Pure Mathematics)
2002 Bachelor of Arts (Hons), University of Melbourne (First Class Hons in Philosophy)
Fall 2001 Student Exchange (Mathematics), University of California, Berkeley

PUBLICATIONS

[Extreme Value Theory with Heterogeneous Agents](#)
Econometrica, forthcoming (2026)

[Consumer Choice, Market Power, and Inflation](#) (with A. Bajaj)
European Economic Review, accepted (2026)

[When is Competition Price-increasing? The Impact of Expected Competition on Prices](#)
RAND Journal of Economics, Vol 55 (4), pp 627-657 (2024)

[Efficiency in Search and Matching Models: A Generalized Hosios Condition](#) (with B. Julien)
Journal of Economic Theory, Volume 193, April, 105208 (2021)

[Unemployment and the Labor Share](#) (with P. Sedlacek)
Journal of Monetary Economics, Volume 94, pp 41-59 (2018)

[A Theory of Production, Matching, and Distribution](#)
Journal of Economic Theory, Volume 172, pp 376-409 (2017)

[Efficiency of Job Creation in a Search and Matching Model with Labor Force Participation](#) (with B. Julien)
Economics Letters, Volume 150, pp 149-151 (2017)

[Illegal Migration and Policy Enforcement](#) (with Y. Zenou)
Economics Letters, Volume 148, pp 83-86 (2016)

[Directed Search, Unemployment, and Public Policy](#) (with B. Julien, I. King, and J. Kennes)
Canadian Journal of Economics, Vol 42 (3), pp 956-983 (2009)

WORKING PAPERS

Private and Social Learning in Frictional Product Markets (with G. Menzio)

Competitive Dispersion, Price Dispersion, and Markups

Consumer Choice and Nonlinear Pricing in Competitive Search Equilibrium

WORK IN PROGRESS

Personalized Pricing and Competitive Dispersion

Optimal Competitive Dispersion (with Yizhuo Zhang)

R&D Allocation and Aggregate Productivity

How to Build a Production Function

CONFERENCE/WORKSHOP ORGANISATION

2026	AI in Economics Research Workshop co-organiser, Canberra
2024	ANU Theory Day organiser, Canberra
2024	3 rd Women in Macroeconomics Workshop co-organiser, Canberra
2024	3 rd Australasian Search and Matching Workshop co-organiser, Honolulu
2023	2 nd Australasian Search and Matching Workshop co-organiser, Sydney
2018	LAEF Workshop co-organiser, Queenstown
2018	1 st Australasian Search and Matching Workshop co-organiser, Sydney
2017	2 nd Monash Macro/Finance Workshop co-organiser, Melbourne
2016	1 st Monash Macro/Finance Workshop co-organiser, Melbourne
2016	Monash Macroeconomics Summer School co-organiser, Melbourne

RESEARCH SUPERVISION

2025	ANU PhD thesis supervisor, Simon Mishricky (submitted) PhD Thesis: “Essays on the Microfoundations of Asset Liquidity and Resale Premia”
2022	ANU Masters thesis supervisor, Louis Becker (placement: MIT PhD program, 2023) Masters Thesis: “Market Concentration and Search Frictions” <ul style="list-style-type: none">- Introduces granular search to Mangin (2017) by modelling firms as coalitions of sellers- Derives a condition under which average markup is increasing in market concentration
2020	ANU Honours thesis supervisor, Mitchell Scott (placement: LSE PhD program, 2022) Masters Thesis: “The Market for New Projects: A Search-Theoretic Investigation” <ul style="list-style-type: none">- Applies the search model in Mangin (2017) to the market for funding entrepreneurs- Models entrepreneurs competing for investor funding through a second-price auction
2015	Monash University PhD co-supervisor, Iqtiaar Mamun (placement: Tax Secretary, Bangladesh)

TEACHING EXPERIENCE AND AWARDS

2026	4 th year Honours, PhD, and Masters course “Topics in Macroeconomics” at ANU
2025	Completed “Foundations of Higher Degree Supervision” at ANU
2023-2025	4 th year Honours, PhD, and Masters course “Macroeconomic Theory” at ANU
2017	Monash University Department of Economics Teaching Prize for 2016
2017	Completed six-week “Teaching Excellence Program” at Monash University
2013-2017	2 nd year undergraduate and Masters course “Macroeconomics and Monetary Policy”

REFEREE ACTIVITIES

American Economic Review: Insights, Economic Inquiry, Economics Letters, European Economic Review, International Economic Review, JEBO, Journal of Economic Theory, Journal of the European Economic Association, Journal of Political Economy, Macroeconomic Dynamics, Review of Economic Dynamics, Theoretical Economics

PROFESSIONAL ACTIVITIES

2026	ANU CBE ANYOU Working Group Member
2019-2023	Australian Studies Institute, Board Member
2019-2023	ANU RSE Senior Visitor Experience and Engagement co-ordinator
2021	ANU Macroeconomics Reading group co-organiser
2019	ANU RSE Macroeconomics Seminar organiser
2015-2016	Monash/Melbourne Macroeconomics Reading Group organiser
2015-2016	Research Committee Member, Monash University
2013-2014	Junior Recruitment Committee Member, Monash University
2013	Monash Caulfield Seminar co-ordinator

SEMINARS, CONFERENCES, AND DISCUSSIONS

2026	UTS (scheduled); University of Glasgow (scheduled); University of Edinburgh (scheduled)
2025	Asia Pacific Industrial Organisation Conference, Brisbane; Melbourne Industrial Organisation Workshop, Melbourne; Australian National University
2024	SED Annual Meeting, Barcelona; Asia-Pacific Search and Matching Workshop, Singapore; Monash University; University of Sydney; West Coast Search and Matching Workshop, Vancouver; University of Toronto; Bank of Canada; Queens University; Cornell University; UC Santa Barbara; UCLA; ANU Theory Day; Behavioural Mechanism Design Workshop, Sydney; OzMac Macroeconomics Conference, Sydney
2023	Asia-Pacific Search and Matching Workshop, Tokyo; Barcelona Summer Forum (Economic Growth and Fluctuations); D.C. Search and Matching Workshop, Federal Reserve Board, Washington D.C.; University of Queensland; 2 nd Australasian Search and Matching Workshop, Sydney; Deakin University; Markets, Contracts, and Organisations Conference, Canberra
2022	Discussant, Reserve Bank of Australia Workshop, Sydney; Bank of Canada; UNSW; Melbourne IO Workshop; Asia Pacific Industrial Organization Conference, Sydney
2021	National University of Singapore (online); Asia Pacific Industrial Organization Conference
2020	Econometric Society Virtual World Congress; UC Irvine (online); Simon Fraser University
2019	Conference on Theoretical Advances on Frictional Markets, Simpson Center, Princeton University; Australasian Economic Theory Workshop, Sydney; Melbourne IO and Theory Workshop; Bank of Canada Summer Workshop on Money, Banking, and Payments; UQAM, Montreal; University of Hawaii; Penns State University; Federal Reserve Bank of Philadelphia
2018	West Coast Search and Matching Meeting, Federal Reserve Bank of San Francisco; 1 st Australasian Search and Matching Workshop, Sydney; Australasian Meeting of the Econometric Society, Auckland; Federal Reserve Bank of Minneapolis; LAEF Queenstown
2017	Conference on Markets with Search Frictions, Aarhus University; ANU
2016	National University of Singapore; University of California, Santa Barbara; Workshop of the Australasian Macroeconomics Society, Brisbane; Discussant at North American Winter Meeting of the Econometric Society, San Francisco
2015	UNSW; LAEF Workshop, Sydney (Laboratory for Aggregate Economics and Finance, UCSB)

- 2014 North American Winter Meeting of the Econometric Society, Philadelphia; Southern Workshop in Macroeconomics, Auckland; Workshop of the Australasian Macroeconomics Society, Melbourne; University of Edinburgh; VU Amsterdam; University of Bonn
- 2013 Workshop on Macroeconomic Dynamics, Melbourne; University of Edinburgh; University of Melbourne; Deakin University; Australian National University
- 2012 SED Meeting, Cyprus; Annual Meeting of Search and Matching Research Group, Cyprus; North American Summer Meeting of the Econometric Society, Evanston; Midwest Macro Meeting, University of Notre Dame; Midwest Economics Meeting, Evanston; University of Queensland; University of Adelaide; University of Chicago; Federal Reserve Bank of Chicago
- 2011 Federal Reserve Bank of Philadelphia; Federal Reserve Bank of St Louis; University of Wisconsin-Madison, PhD student workshop; Monash University; University of Melbourne; North American Summer Meeting of the Econometric Society, St Louis
- 2009 University of Adelaide; Sydney-Melbourne Conference on Macroeconomic Theory, Sydney; Australian Conference of Economists, Adelaide; Australasian Macroeconomics Workshop

AWARDS AND FELLOWSHIPS

- 2008 Participant, 3rd Lindau Meeting of Nobel Laureates in Economics
- 2008 Kilmany Scholarship for highest result in Economics PhD coursework
- 2007-2010 Australian Postgraduate Award (full fellowship) for PhD program

EMPLOYMENT HISTORY

- 2009 – 2012 Research Assistant to Professors Ian King and Chris Edmond
- Jun 2005 – Feb 2007 Equity Analyst, Commonwealth Bank of Australia
- Aug 2004 – Jun 2005 Investment Analyst, Equity Trustees
- Feb 2002 – Dec 2003 Tutor (TA), Department of Philosophy, University of Melbourne